# OUTMATCH

## **ChequedInterview**<sup>™</sup>

### Make every interview count with ChequedInterview<sup>™</sup>

ChequedInterview<sup>™</sup>, part of the Chequed.com Predictive Talent Selection<sup>™</sup> Suite, is the next generation of interviewing and talent selection. By combining cloud-based technology and world class behavioral data analytics, ChequedInterview<sup>™</sup> delivers a job and culture fit specific, structured and scorable interview process to hiring managers throughout your enterprise. Simple to deploy, simple to use and simple to understand, ChequedInterview<sup>™</sup> drives unprecedented interview quality and better hires to your company.

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osition: mail:	Store Manager George Smith@gmail.com erview Date: 08/19/2014			Overall Score:
Ноте	Competency Interview Questions	Company Required Questions	Custom Interviewer Questions	Interviewers
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#### Let's review the features and benefits:

#### Consistent & Scalable Interview Process Across Your Organization

- Reduce your legal risk and increase compliance through consistent interviews across positions, job families, etc
- Increase quality of hire through targeted and focused interview process and guides
- Custom to meet your positions, the competencies required for high performance, company culture, or other important criteria for your organization
- Enhance candidate experience through consistency and rigor of interview process
- Simple to implement through cloud based, mobileenabled technology
- Better return on hire analytics to understand company-wide selection decisions

#### **Structured Interview Guides Ensure Quality of Your Selection Process.**

- Better hires through focused, structured interviews
- · Identify great performers rather than candidates great at interviewing
- High quality interviews through clear and easy to use interview guides (Even your worst interviewers will conduct great interviews)
- Save time, money and wasted effort by relying less (or not at all) on interviewer preparation and training
- Clear documentation and storage of all interview questions and response scores for better compliance and legal protection

		Position: Store Manager Candidate: George Smith Interviewer: Christine Crowth				
		Interview Questions				
	/	Competency     C				
		Decision Making • Can you think of a time when you had to make an immediate decision with little or no preparation? Describe the situation? How effective was the decision? What to look for in an answer?				
		Flexibility/Adaptability • Tell me about a situation in which the applicant had to adjust to changes in the work environment over which he/she had no control. How did he/she handle it? What to look for in an answer?				
		Getting Along • Can you think of a time when the applicant had to build rapport quickly with someone under difficult conditions? How did he/she go about establishing rapport? What was the outcome of this situation? What to look for in an answer?				
		Personal Drive  • Think about the last time you were assigned a difficult task or project. How did you go about completing this task or project an how did it turn out? What to look for in an answer?				
nterview Questions		Company Required Who are our major competitors and what differences do you see?				
Competency	Question	Company Required One of the core values of Skip to My Shoes is "Uncomfortable Honesty" Can you tell me about a situation you have encountered where you have had to be uncomfortably honest with a colleague or customer? Describe the situation and the outcome.				
Acting with Integrity	Describe a situation in which you had made a commitment or promise to others that was difficult to keep. What did you do in this situation and what was the outcome? What to look for in an answer?					
Customer Focus	Think of a time in which a customer was not satisfied with a product or service and became irate. How did the applicant respond to the customer and how did they resolve the situation? What to look for in an answer?					
Flexibility/Adaptability		Tell me about a situation in which the applicant had to adjust to changes in the work environment over which he/she had no control. How did he/she handle it? What to look for in an answer?				
Personal Drive	Think about the last time you were assigned a difficult task or project. How did you go about completing this task or project and how did it turn out? What to look for in an answer?					
Resourcefulness	Think about a time when the applicant needed more resources to complete a task. What did they do to obtain the resources they needed? What to look for in an answer?					
Company Required	Who are our major competitors and what differences do you see?					
Company Required	One of the core values of Skip to My Shoes is "Uncomfortable Honesty." Can you tell me about a situation you have encountered where you have had to be uncomfortably honest with a colleague or customer? Describe the situation and the outcome.					

#### Your Custom Questions

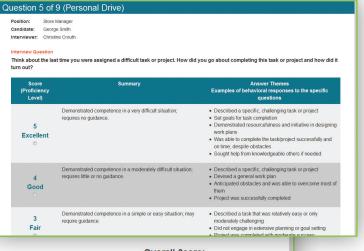
Create new interview questions or add them from your question library. To create a new question click Add question. To use an existing question select the question from your library.

Questions Included In This Interview	My Questions Library + Add Question
<ul> <li>What retail company do you believe delivers the best customer service? Why?</li> <li>What about "Skip to my Shoes" initially drew you to apply for this</li> </ul>	If I were to interview your reporting staff members, edit
position?	What about "Skip to my Shoes" initially drew you to apply for this position?
	+ Please explain what experience you have in staff edit scheduling. edit

#### Scorable Feedback by Interviewers Makes Every Interview Count

- Reduce time to hire by capturing real-time feedback from hiring managers
- Promote interviewer collaboration through multi-rater interview scores
- Add critical, objective job and culture fit data from the interview process
- Stack rank and easily compare candidates post interview
- Simplify the interview debrief process (or actually have one) through automated post-interview data collection





Interview Candidate Report		Demonstrated competence in a moderately difficult situation 4 requires little or no guidance. Good		atery difficult situation,	<ul> <li>Described a specific, challenging task or project</li> <li>Devised a general work plan</li> <li>Anticipated obstacles and was able to overcome them</li> <li>Project was successfully completed</li> </ul>		
George Smith			Tretuin to	3 Fair	Demonstrated competence in a simple require guidance.	or easy situation; may	Described a task that was relatively easy or o moderately challenging     Did not engage in extensive planning or goal     Stroigt was completed with moderate success
Position: Store Manager Email: <u>George.Smith@gmail.com</u> Most Recent Interview Date: 08/19/2014					Overall Score	: Bigh Potential	
Home	In	npetency terview uestions	Compan Require Question	d	Custom Interviewer Questions		Interviewers
Michael Krame	∍k				0		Unavailable
Completed:	• No				Com	petency Score	
Title:	Sales Associate					0000	Unavailable
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Status:	In Progress				9 9	0000	Unavailable
Christine Crou	ith				<b>S</b> (		High Potential
Completed:	• Yes				Com	petency Score	
Recommended for	r Hire: • Yes with Reserva	tions					Satisfactory
Title:	Area Manager					om Question Sco	
Relationship:	Supervisor					2 2 2 3 S	Highest Potential
Status:	Completed - 08/19/2014	1					ngnest Potential
Comments from	interviewer:		didate would be a goo me critical areas befor		le in our company, however, thers.	he needs to	

How Does ChequedInterview<sup>™</sup> Compare?

	Traditional Interviewing	Video Interviewing	Interview Training	Chequed Interview™
Drives Speed & Automation in Hiring Process	No	Yes	No	Yes (efficient interview process and automated feedback from interviewers)
Enhances Quality of Hire through Better Interviews	No	No	<b>Maybe</b> (If followed consistently by <b>all</b> interviewers.)	Yes (competency driven, structured interview process with data driven scoring from interviewers)
Enhances Candidate Experience & Recruitment Brand	No	<b>Maybe</b> (Many candidates find it too impersonal.)	No	Yes (top candidates seek more rigor in selection process)
Reduces Legal Risk and Increased Compliance	No	No	Maybe (If followed consistently by <b>all</b> interviewers.)	<b>Yes</b> (consistent and job relevant interview guides)
Simple to Implement	Yes (just keep doing what you're doing)	No	No	<b>Yes</b> (can be up and running in minutes. Simple integration through open API's)

#### About OutMatch

OutMatch has one passion: helping companies build winning teams, companies, and cultures. Specializing in job fit, we take a data-driven approach to talent selection and development at all levels of an organization, combining predictive technology and world-class talent experts to bring greater confidence and clarity to the selection process. For more information, visit www.outmatch.com.