



## Examples of Custom Questions for ChequedReference™

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- 1) Have you witnessed the candidate in a sales capacity before? If so, how would you rate their sales ability?
- 2) What are the candidate's greatest strengths?
- 3) What are the candidate's greatest weaknesses?
- 4) Are there any other comments you would like to share about the candidate?
- 5) Does the candidate lead by example and through honor and integrity?
- 6) What best describes the candidate: works with a high sense of urgency or works slow and methodically?
- 7) How well does this person multi-task under pressure?
- 8) Is this individual well respected among his/her peers?
- 9) What skills could the candidate improve upon and how?